

① 8/21/00

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Note

## SEARCH NOTES

Serial No. 9 / 933,458  
PCT US /

②  
US  
FOR

	<u>1</u>	<u>2</u>	<u>3</u>	<u>4</u>
1. <u>US</u> Classified Search:	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
<hr/>				
2. <u>US</u> :				
1) US Patent	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
2) US PG Pub	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
3. <u>FOREIGN</u> :				
1) Derwent	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
2) EPO	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
3) JPO	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
4) <u>IBM</u>	<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
4. <u>NPL: Dialog OneSearch</u>				
1) Ftext1, Ftext2	<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
2) NFtext	<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
3) _____	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
4) _____	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
5) _____	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>

③  
NPL

	Type	L #	Hits	Search Text	DBs	Time Stamp
1	BRS	L1	50	(assign\$4 near5 value) near10 idea	US- PGPU B; USPA T; USOC R; EPO; JPO; DERW ENT; IBM_ TDB	2005/03/0 1 11:45
2	BRS	L2	6616	interact\$6 near10 evaluat\$4	US- PGPU B; USPA T; USOC R; EPO; JPO; DERW ENT; IBM_ TDB	2005/03/0 1 11:45
3	BRS	L3	2	l1 and l2	US- PGPU B; USPA T; USOC R; EPO; JPO; DERW ENT; IBM_ TDB	2005/03/0 1 11:47

	Type	L #	Hits	Search Text	DBs	Time Stamp
4	BRS	L4	434420	interaction	US-PGPU B; USPA T; USOC R; EPO; JPO; DERW ENT; IBM_ TDB	2005/03/01 11:47
5	BRS	L5	7	l1 and l4	US-PGPU B; USPA T; USOC R; EPO; JPO; DERW ENT; IBM_ TDB	2005/03/01 11:47

	<b>Abstract</b>	<b>Current OR</b>	<b>Current XRef</b>	<b>Inventor</b>
<b>1</b>		705/37		Rosenblatt, Michael Maruin
<b>2</b>		709/204	370/260; 715/706	Aldrich, Clark
<b>3</b>		705/1		Gakidis, Haralabos E. et al.
<b>4</b>		705/7	705/400; 705/8	Kalyan; Vibhu K. et al.
<b>5</b>		704/270.1	704/240; 704/270; 706/11	Sarukkai; Ramesh et al.
<b>6</b>		375/233	333/18; 375/341; 375/348; 708/323	Nobakht; Ramin et al.
<b>7</b>		375/232	333/18; 375/233; 708/322; 708/323	Nobakht; Ramin et al.

	<b>Document ID</b>	<b>Kind Codes</b>	<b>Source</b>	<b>Issue Date</b>	<b>Page s</b>	<b>Title</b>
<b>1</b>	US 20040148243 A1		US-PGPUB	20040729	36	System and method for non-linear negotiation
<b>2</b>	US 20040103148 A1		US-PGPUB	20040527	34	Computer-based learning system
<b>3</b>	US 20020095305 A1		US-PGPUB	20020718	16	System and method for evaluation of ideas and exchange of value
<b>4</b>	US 6826538 B1		USPAT	20041130	25	Method for planning key component purchases to optimize revenue
<b>5</b>	US 5819220 A		USPAT	19981006	22	Web triggered word set boosting for speech interfaces to the world wide web
<b>6</b>	US 5692011 A		USPAT	19971125	21	Dual decision equalization apparatus
<b>7</b>	US 5539774 A		USPAT	19960723	23	Dual decision equalization method and device

?save temp

Temp.SearchSave "TD006" stored

?save files; ds

SearchSave "SDFILES" stored

Set	Items	Description
S1	18155	EVALUAT? (10N) IDEA??
S2	83745	ASSESS? (10N) VALUE??
S3	20035	VALUE (10N) INTERACTION??
S4	13	S1 AND S2 AND S3
S5	12	RD (unique items)

?show files; ds

File 15:ABI/Inform(R) 1971-2005/Mar 01  
(c) 2005 ProQuest Info&Learning

File 16:Gale Group PROMT(R) 1990-2005/Mar 01  
(c) 2005 The Gale Group

File 148:Gale Group Trade & Industry DB 1976-2005/Mar 01  
(c)2005 The Gale Group

File 160:Gale Group PROMT(R) 1972-1989  
(c) 1999 The Gale Group

File 275:Gale Group Computer DB(TM) 1983-2005/Mar 01  
(c) 2005 The Gale Group

File 621:Gale Group New Prod.Annou.(R) 1985-2005/Mar 01  
(c) 2005 The Gale Group

File 9:Business & Industry(R) Jul/1994-2005/Feb 28  
(c) 2005 The Gale Group

File 20:Dialog Global Reporter 1997-2005/Mar 01  
(c) 2005 The Dialog Corp.

File 476:Financial Times Fulltext 1982-2005/Mar 01  
(c) 2005 Financial Times Ltd

File 610:Business Wire 1999-2005/Mar 01  
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File 624:McGraw-Hill Publications 1985-2005/Mar 01  
(c) 2005 McGraw-Hill Co. Inc

File 636:Gale Group Newsletter DB(TM) 1987-2005/Mar 01  
(c) 2005 The Gale Group

File 810:Business Wire 1986-1999/Feb 28  
(c) 1999 Business Wire

File 813:PR Newswire 1987-1999/Apr 30  
(c) 1999 PR Newswire Association Inc

File 2:INSPEC 1969-2005/Feb W3  
(c) 2005 Institution of Electrical Engineers

File 35:Dissertation Abs Online 1861-2005/Feb  
(c) 2005 ProQuest Info&Learning

File 65:Inside Conferences 1993-2005/Feb W4  
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(c) 2005 The HW Wilson Co.

File 474:New York Times Abs 1969-2005/Feb 28  
(c) 2005 The New York Times

File 256:TecInfoSource 82-2005/Jan  
(c) 2005 Info.Sources Inc

File 475:Wall Street Journal Abs 1973-2005/Feb 25  
(c) 2005 The New York Times

File 583:Gale Group Globalbase(TM) 1986-2002/Dec 13  
(c) 2002 The Gale Group

Set	Items	Description
S1	18155	EVALUAT? (10N) IDEA??
S2	83745	ASSESS? (10N) VALUE??
S3	20035	VALUE (10N) INTERACTION??
S4	13	S1 AND S2 AND S3

S5

12 RD (unique items)

?

?t s5/6,k/1-12

5/6,K/1 (Item 1 from file: 15)

DIALOG(R)File 15:(c) 2005 ProQuest Info&Learning. All rts. reserv.

02552278 269324791

\*\*USE FORMAT 7 OR 9 FOR FULL TEXT\*\*

**The use of syndicates and learning contracts: A case study**

1997 LENGTH: 7 Pages

WORD COUNT: 1929

...TEXT: and can blend the discussive components of essays with a focused written presentation which communicates **ideas**, concepts, interpretations to an identifiable readership, and has a strongly **evaluative** content.

Diagnostic and formative assessment follows from:

\* peer feedback of the syndicates and sets;

\* tutor...

...by having an opportunity to share some control over their own learning and in the **assessment** of the **value** of this experience as represented by the allocation of "x" value of marks. The opportunity...

...holds the academic authority for finally grading the learning contract, passing the grade (and its **value** and worth) on to the external **assessors** and examinations board.

The student-centredness of learning contracts and dialogue, syndicates, etc. is therefore...

...at a preliminary stage, although some points worthy of note have emerged for consideration:

\* Students **value** the participation, co-operative activity and wider social **interaction** with peers of the learning sets.

\* Students warn, however, that subject content can be trivialized...

5/6,K/2 (Item 2 from file: 15)

DIALOG(R)File 15:(c) 2005 ProQuest Info&Learning. All rts. reserv.

02430464 115922921

\*\*USE FORMAT 7 OR 9 FOR FULL TEXT\*\*

**A model for creating innovative strategies for an enterprise and its application to a rural enterprise**

2000

WORD COUNT: 7589

...TEXT: the search of new alternatives creative. However, the method presented by Proctor lacks an explicit **interaction** with the objectives of the enterprise and Keeney's **value** -focused thinking lacks explicit **interaction** with environmental factors. Also, it would be useful to find some way of managing the...More information is then collected, and forecasts and calculations made to allow analysis of the **ideas** in more detail. The **evaluation** of an **idea** may suggest that the **idea** has to be rejected, or the idea has to be developed or modified in some details, or that the **idea** is **evaluated** to be a strategic alternative. Some **ideas** probably overlap while others are variations of the same idea. In some cases it may...prices for specific resources and products, this having a direct impact on the enterprise. The **values** of the scenario variables in each scenario were **assessed** (Table II).

## Resources and capabilities

Internal analysis was carried out by applying the resource-based...new ideas in step four.

## Formulating ideas into strategic alternatives

With more information collected, the **ideas** created were **evaluated** in the half-day meeting of the planning group. The **ideas** based on the existing portfolio were **evaluated** to be inapplicable, because the farm was not able to remain in business because of...was to help in the search for innovations. This was done in three ways: applying **value**-focused thinking, illustrating the **interactions** between different strategy factors, and using the random-word method in order to generate new...

5/6,K/3 (Item 3 from file: 15)

DIALOG(R)File 15:(c) 2005 ProQuest Info&Learning. All rts. reserv.

02399769 115926474

\*\*USE FORMAT 7 OR 9 FOR FULL TEXT\*\*

**Evaluating relationships: are satisfaction and quality enough?**

1998

WORD COUNT: 9213

...TEXT: appear to go beyond the activity level (e.g., on-time delivery) and focus on **interactions** which can produce **value** for the partners. For the most part what had been satisfiers/dissatisfiers during earlier stages ...social bonds dominate. The role of equity in relationships also cannot be overlooked. Relationships are **assessed** on their efficiency, **value** generating capabilities and these must be perceived as being equitable (Ring and Van de Ven...critical steps:

- (1) Focus on identifying critical relationship outcomes as distinct from product/service benefits. **Value** and mutual benefit appear to be critical dimensions for **assessing** relationship quality, yet measurements of satisfaction and quality do not appear to capture these constructs...

...the product or service. Critical outcomes to the customers were described as process issues and **interactions** which produce **value** for the partners, and not on-time delivery or accurate order processing.

- (2) Identify the...

...with service issues. In both studies the firms had at best mediocre ratings from their **evaluative** efforts yet had no **idea** how to fix what was broken. It was only through an analysis of open-ended...

5/6,K/4 (Item 4 from file: 15)

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01557028 02-08017

\*\*USE FORMAT 7 OR 9 FOR FULL TEXT\*\*

**Strategic reengineering: An internal industry analysis framework**

Autumn 1997 LENGTH: 12 Pages

WORD COUNT: 5528

...ABSTRACT: in a way that reconciles internal and external industry views. The model captures business processes, **value** chains, and **interactions** that generate end products in order to isolate strategic process issues and strategies to meet...

...TEXT: operational evolution. Strategic reengineering is a framework to tangibly describe the interworkings of the complex **interactions** between

industry segments. The strategic reengineering approach groups activities into **value** chains and provides a method to show how those chains interact to create our traditional...

...context.

Strategic reengineering industry modeling involves developing a hierarchical system to capture business processes, the **value** chains, and the **interactions** between **value** chains to produce the end product. This hierarchical system starts with the products and product...of the plane's performance (maintenance).

The challenge of documenting these three different scopes of **value** chains comes from the complex **interactions** between them. Some chains are coupled, meaning the output of one chain serves as an...First, a descriptive model was created to objectively articulate each individual valuechain and the various **interactions** between **value** -added chains. The second phase involved an open forum of air transportation industry company managements...

...engine performance, aircraft diagnosis, airline operation, and aircraft maintenance). Because of the complexity of the **interactions** of the **value** chains, the time dimension of these **value** chain **interactions** was not included in the presentation of the industry activity web.

After circulating the strategic...

...14 working group companies organizational activities and performance on the strategic model. Each company was **assessed** to learn how many **value** chains it participated in within its own industry segment. For example, one airline reported competing...with a centralized management made up of human resources, information systems, customer relations, and financial **evaluations** ?

#### **Ideas** for Future Research

The concept of strategic reengineering integrates the techniques of process management with...

5/6,K/5 (Item 5 from file: 15)

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00905846 95-55238

\*\*USE FORMAT 7 OR 9 FOR FULL TEXT\*\*

#### **Value engineering and total cost management**

1994 LENGTH: 6 Pages

WORD COUNT: 2368

...TEXT: team, perform and supervise the workshop(s), suggest approaches, follow up on implementation of recommendations, **assess** the results, and report to management.

#### **VALUE** ENGINEERING JOB PLAN

**Value** engineering is likely to achieve better results if executed in a planned, systematic manner, rather...

...and activities needed to properly perform a value engineering study:

- \* gather information;
- \* analyze functions;
- \* create **ideas** and alternatives;

- \* **evaluate** feasible alternatives technically (quantitatively and qualitatively);

- \* develop and select the best alternative;

- \* present the findings...

...and should be active in project activities, from start to end. Figure 6 illustrates the **interaction** of the **value** engineering and project controls activities during the project phases. (Figure 6 omitted)

START PHASE

In...

**5/6,K/6 (Item 6 from file: 15)**

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00805060 94-54452

**\*\*USE FORMAT 7 OR 9 FOR FULL TEXT\*\***

**SPX adopts a strategy, quality, value model**

Jan/Feb 1994 LENGTH: 7 Pages

WORD COUNT: 3974

...TEXT: improvements in human, physical, and/or information resources.

- \* To assure that basic processes (generating and **evaluating ideas** for new business opportunities, sales, customer service, order entry, production, and so on) support the...destroying value, not why.

The SPX model's purpose is to focus attention on the **interaction** of strategy, quality, and **value**, and on the human connections so critical to implementing these key concepts. As a public...

...be undertaken. All management systems should reinforce the overall strategy for the business.

#### AN EARLY **ASSESSMENT**

The SPX model of the **interaction** among strategy, quality, and **value** is new to the firm. As a result, much time has been devoted to building...

**5/6,K/7 (Item 1 from file: 148)**

DIALOG(R)File 148:(c)2005 The Gale Group. All rts. reserv.

16002758 SUPPLIER NUMBER: 103994384 (USE FORMAT 7 OR 9 FOR FULL TEXT)

**5 routes to success. (Imdiploma). (Institute of Direct Marketing)**

May 30, 2003

WORD COUNT: 1251 LINE COUNT: 00118

... what they are and how they fit together

- \* Integration and execution of marketing and communication **ideas**
- \* Channel and media optimisation
- \* Media audience research -- selection, **evaluation** and testing
- \* Planning, scheduling, negotiating and buying traditional and new online media
- \* Addressable media (direct...levels
- \* Collecting and using volunteered and behavioural information for personalisation
- \* Personalising website and contact centre **interactions** using real-time data
- \* Loyalty and retention programmes

\* **Assessing the value** and relevance of loyalty cards and the club concept, developing offers which add value to...

5/6,K/8 (Item 2 from file: 148)

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15282518 SUPPLIER NUMBER: 93534627 (USE FORMAT 7 OR 9 FOR FULL TEXT)

**Valuation of learning options in software development under private and market risk.**

Fall, 2002

WORD COUNT: 14824 LINE COUNT: 01222

...AUTHOR ABSTRACT: for a disciplined project evaluation approach. This paper addresses the use of market and earned **value** management data in **assessing** the economic **value** of commercial software development projects that are simultaneously subject to schedule, development cost, and market

... the organization.

QUESTIONS

How should Polysis proceed? What strategy should it adopt? How should it **assess** the **value** of its adopted strategy?

SELECTED STRATEGY

The driver for the following strategy is the market...interface prototype of MathWizards, without implementing the full functionality. If the prototype fails the usability **evaluation**, Polysis will shelve the **idea**, and the next version of its flagship product will be released without MathWizards. If the...a project or across different structure contracts. They don't projects often have complex interact. **interactions**. The behavior of one option may affect the **value**

of the

other.

Limited sources of uncertainty. Multiple sources of uncertainty. Real Financial options involve...Meets Practice, UCLA, Los Angeles, 2001.

(18.) H. ERDOGMUS and J. VANDERGRAAF, "Quantitative approaches for **assessing** the **value** of COTS-centric development," in Proceedings of the Sixth International Software Metrics Symposium, Boca Raton...

5/6,K/9 (Item 3 from file: 148)

DIALOG(R)File 148:(c)2005 The Gale Group. All rts. reserv.

13324093 SUPPLIER NUMBER: 73063894 (USE FORMAT 7 OR 9 FOR FULL TEXT)

**Value-Based Partnering in Healthcare: A Framework for Analysis(1).**

March, 2001

WORD COUNT: 9014 LINE COUNT: 00779

... past.(2)

(Figure 3 ILLUSTRATION OMITTED)

To move beyond this cost focus, we examine the **value** equations of each stakeholder group, **assesses** the interdependencies among them, and discusses the advantages of moving to a value-based system...in Figures 1 and 3. Indeed, the whole concept of value is based on the **idea** that both benefits and costs can be **evaluated**.

(Figure 5 ILLUSTRATION OMITTED)

The nature of the linkages among the equations also reflects the...

...as partnerships provides the opportunity to create enhanced value throughout the entire system.

TOWARD A **VALUE** -BASED SYSTEM

A **value** -based system would alter the **interactions** at each

connection point in the healthcare system, requiring each stakeholder group to understand the...of the impact on all of the value equations.

An Example

To understand how a **value**-based partnering system would alter the discussions and **interactions** among the stakeholder groups, consider how each group might deal with the problem of clinical...options from which employees can choose, (3) access to meaningful information that allows employees to **assess value**, and (4) programs that improve productivity. The process requires a collaborative approach with a high...

5/6,K/10 (Item 4 from file: 148)

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12512406 SUPPLIER NUMBER: 64702890 (USE FORMAT 7 OR 9 FOR FULL TEXT)

**Characterizing Web Heuristics.**

August, 2000

WORD COUNT: 10354 LINE COUNT: 00846

... is also a third function, which is not very prominent in the literature on document **evaluation**. Heuristics may also have an **idea**-generating function. In addition to helping Web designers find the problems visitors may have, the...checklists for information quality

Our third example comes from a discipline that has dealt with **assessing value** and distributing information sources long before the Web came into existence--that is, the field...

...kinds of signals to be expected on the page.

We are less convinced of the **value** of Alexander and Tate's checklists on **interaction** and transaction features, navigation, and non-text features. If the goal is to evaluate those...

5/6,K/11 (Item 5 from file: 148)

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05925946 SUPPLIER NUMBER: 12722405 (USE FORMAT 7 OR 9 FOR FULL TEXT)

**Project evaluation: a practical asset pricing method.**

April, 1992

WORD COUNT: 11224 LINE COUNT: 00879

... The effects of uncertainty enter the valuation in two places, and their individual impacts and **interaction** are not clear. In its influence on **value**, furthermore, risk should be related to the contribution of cash-flows to uncertainty in the...design hedging positions for firms seeking to extract value from their financial structures. As these **ideas** came into widespread use in the **evaluation** of financial assets, proposals were made (e.g., Breeden and Litzenberger, 1978; Myers, 1984; Brennan...the implementation of this procedure, the debate and discussion of these estimates of oil bond **value** are a critical aspect of the process of project **assessment**. Analysis and judgment thus are focused, as they should be, on the heart of the...

5/6,K/12 (Item 6 from file: 148)

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04817780 SUPPLIER NUMBER: 08804694 (USE FORMAT 7 OR 9 FOR FULL TEXT)

**Integrating land-value taxation with the internalization of spatial externalities. (Land-Use Controls)**

August, 1990

WORD COUNT: 9937 LINE COUNT: 00765

... that land is the common heritage of all persons.

What is needed is a competitive **assessment** process, such as the following. Each December, **rental value assessments** for the next year would be requested. Anyone who wanted to become an assessor would...

...person would post an interest-bearing bond (for something like 2 percent of the **rental value** of the land she **assessed**) and specify a function describing land rents per square foot within a convex domain of...

...of the rest of the year, and in future years upon payment of future **rental value**. Any shortfall from the rent specified by the **assessor** would be taken from her bond. The **assessor** assigning the highest **rental value** to each site would be given a small percentage (something on the order of 1 percent) of the assigned rent, for her services. Because different **assessors** would choose different domains and assign **rental value** function of different shapes, it would be possible for an **assessor** to be the winning assessor for some sites in the domain she chose, but not others.

If there were no further rules, **assessors** would have an incentive to assign higher **values** to improved sites, because a person who owned durable, immobile improvements attached to a site...because the site that would first be offered if the assigned rent exceeded the **rental value** of vacant land would be ones without improvements. Competition among **assessors** would then reveal the unknown rent.

Next suppose the city is known to have a...

...that there are some sites, now scattered throughout the city, with no improvements of economic **value**. **Assessors** could be asked to specify, within the domains they chose to assess, the manner in...

...the center of the city. The prospect of receiving only unimproved sites would again keep **assessors** from assigning more than the **rental value** of unimproved land.

Now suppose that in addition to distance from the center of the...

...to offer "smooth" land rent functions, they will find that it does not pay to **assess** at more than the **rental value** of unimproved; if they do so they will find themselves renting unimproved land for more than it is worth.

An **assessor** would name a base **rental value** that applied throughout the domain she **assessed**, with adjustments for identified effects. Any such effects would be specified as additive or multiplicative ...

...set procedures could be expected to yield a very close approximation to actual rental values. **Values** that were systematically too low would create opportunities for new **assessors** to make profits by naming higher **values**. **Values** that were systematically too high would create losses for the **assessors** naming them when overassessed sites that were ready for new uses became available and the...

...the year for which she will be responsible for the rent. Let  $R$  be the **assessor's** estimate of the true **rental value** of the site - the rent that the site yield if it use were offered at...

...is zero. Thus

[Mathematical Expression Omitted]

Solving [2] for  $A - R$ , which is the excess **value** in the **assessor's** estimate,

[Mathematical Expressions Omitted]

Thus to motivate an assessor to report her estimates of...because everyone recognized her skill and reliability with her, the  $s$  would be 0.

In **evaluating** the **idea** of paying commissions to competitive assessors, one might wish to know how much assessment costs...

...needed to assess both land and improvements.(2) (It is the spatial continuity of land **values** that make them so economical to **assess**.) There also clerical costs, but its hard to know whether these would be larger or...

...explain why the maximum of profits will be at an interior rather than an extreme **assessment**. A mathematical statement of the restrictions parameter **values** required for the second-order condition to be satisfied, and for there to be therefore...

...the first two terms. The procedures described thus provide a way of using a competitive **assessment** process to collect something very close to the full rental **value** of land for public purposes, implying that land titles would change hands at prices that...to remove any of their improvements that they wished to remove. People would report self- **assessed values** that reflected both the economic costs of moving or abandoning their improvements and the psychological...

...one with the protection of a property rule for exchanges at prices below the self- **assessed value**. Such exchanges must have the consent of the title holder.

The competitive assessment process has...

...of unimproved sites. An area that had been completely developed could be assigned an excessive **value** without much risk that the **assessor** would be called upon to make up a deficiency of rent. There are two ways...

...the existing property tax. They could use then their discretion to decide when "hills" of **assessed rental value** represented a competitive response to the lower probability that sites would be offered rather than ...be built is to be made efficiently, it cost must include this diminution in the **value** of houses.

It might seem that the cost of the **interaction** between the parking garage and the residences is being assigned arbitrarily to the parking garage...though in that case it would be important to take account of zoning designations in **assessing** the rental **value** of land. It would be possible to internalize spatial externalities without collecting all of the ...the offered compensation was acceptable.

(1)Remarks of Albert Letson, of the Philadelphia Board of **Assessors**, to the International Union of Land **Value** Taxation and Free trade, Philadelphia, July 31, 1989.

(2) Conversation with the author, August 4...

?